

A decorative graphic featuring various colored circles (teal, blue, green, yellow, orange, pink) and dashed lines of different colors (teal, yellow, green) arranged in a circular pattern around the central text.

Finding
Funding
Part 3:
Researching
Funders

Finding Funding

Part 3: Researching Funders



Third in a 3 -part series on free -to-you resources for identifying and researching funding prospects



Researching Funders

1. GuideStar
2. IRS Form 990



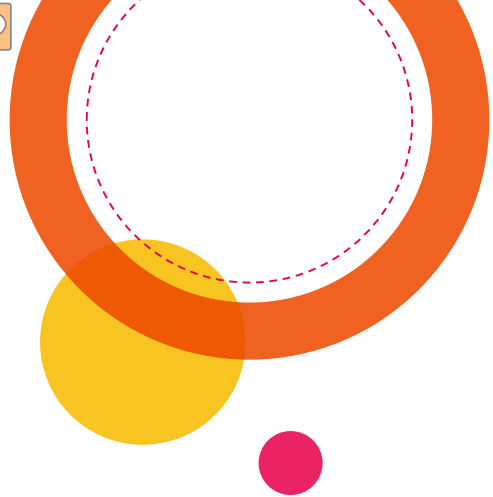
RESEARCHING FUNDERS

GuideStar

- © Free database of information on foundations

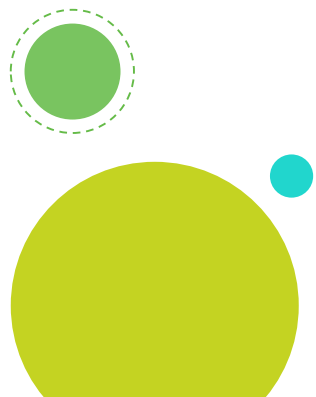
IRS Form 990

- © Financial and grantmaking report required of all non-profits



1

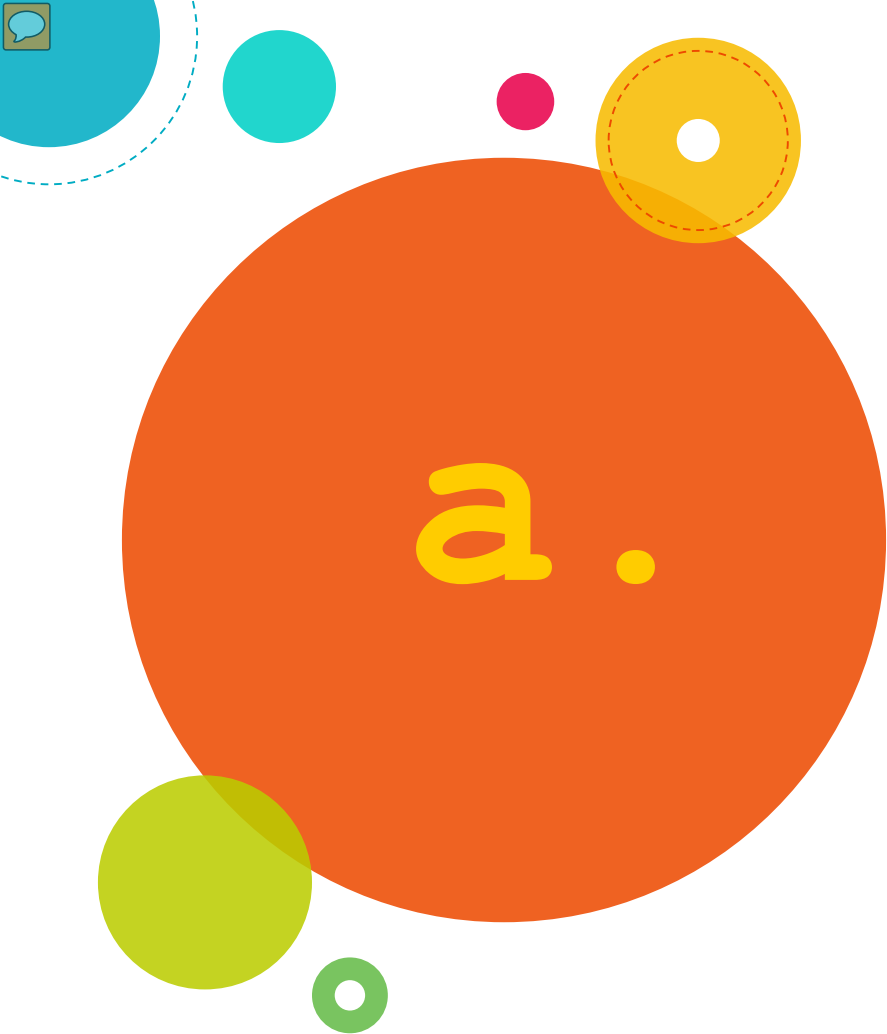
GuideStar





GuideStar

- a) Create an Account and Search
 - b) Viewing Information
- 



GuideStar:
Create Account
and Search

GuideStar: Create an Account

At guidestar.org create an account or sign in

SIGN UP FOR FREE TODAY TO GET MORE OF THE NONPROFIT INFO YOU NEED.

Help us get you more of the nonprofit information you need, including:

- More profile views
- Access to an industry expert
- Organization's full address
- Up to three years of Forms 990
- Revenue and expense data for the current fiscal year
- CEO, Board Chair, and Board of Directors information
- Additional tools and resources
- And more...

First Name

Last Name

Email

Password

Confirm Password

Show Password

- One lowercase character
- One special character
- One uppercase character
- Eight characters minimum
- One number

Sign up for free

Already have a GuideStar Account? [Sign in](#)

GuideStar: Search

Enter an organization name in the search box

Foundation Center and GuideStar are **Candid.**



Better data.
Better decisions.
Better world.

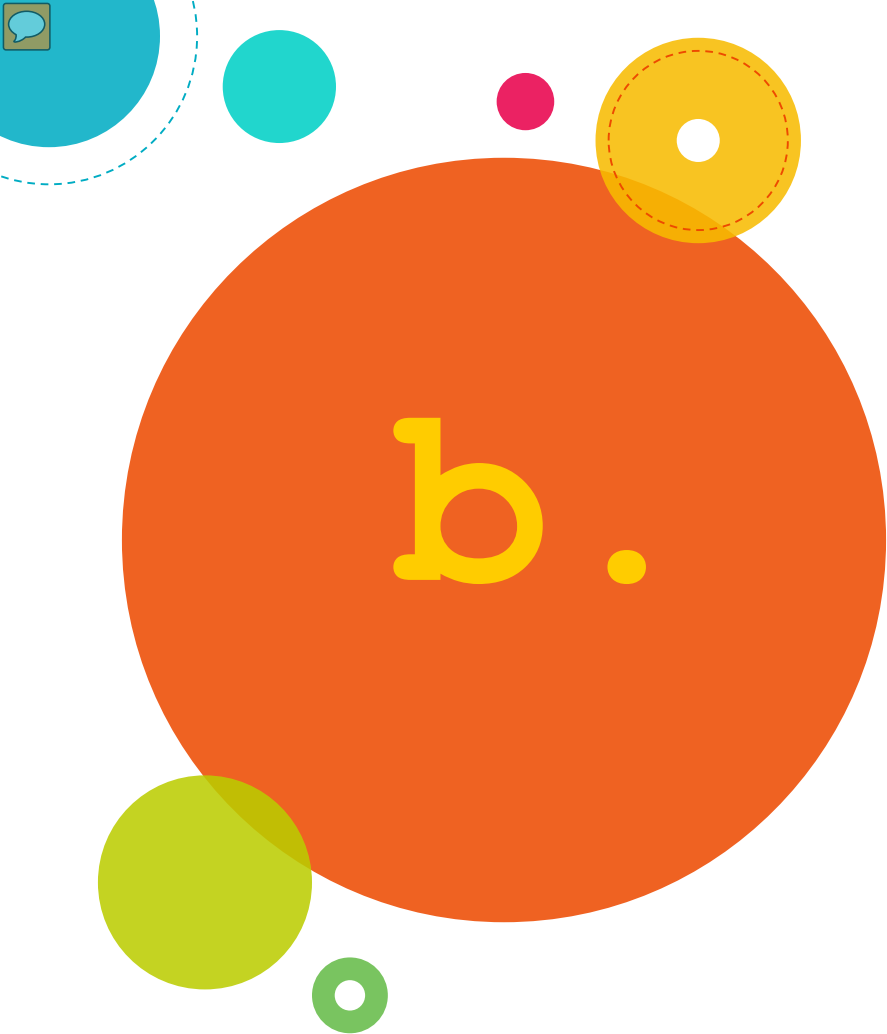
Search GuideStar for the most complete, up-to-date nonprofit data available.

GuideStar: Search

Step 3: Narrow results using options on left or click on organization name

The screenshot displays the GuideStar search interface. On the left, there are filter tabs for 'Geography', 'Organization', and 'Financials', with 'Organization' currently selected. Below these tabs are filter sections for 'STATE', 'ZIP CODE', 'METRO STATISTICAL AREA (MSA)', and 'CITY'. The 'STATE' filter is set to 'All States'. The 'ZIP CODE' filter has an input field 'Enter a zip code' and a 'Radius' dropdown. The 'METRO STATISTICAL AREA (MSA)' filter has an input field 'Enter MSAs'. The 'CITY' filter has an input field 'Enter a city' and a dropdown set to 'All cities'. On the right, the search results show '9,072 results found'. The first result is 'New Hampshire Charitable Foundation', which is circled in black. Below it are 'Kiwanis Club of Concord NH Charitable Foundation' and 'New Hampshire Fisher Cats Charitable Foundation'. The 'NATIONAL CHRISTIAN CHARITABLE FOUNDATION INC' is partially visible at the bottom.

Geography	Organization	Financials	9,072 results found
STATE	All States		New Hampshire Charitable Foundation Concord, NH EIN: 02-6005625 BRIDGE Number: 7546576834 The New Hampshire Charitable Foundation is the largest provider of publicly available scholarships in New Hampshire , awarding ... funds at the Foundation were created by generous donors who wanted to help the next generation of New Hampshire students reach ... Community Foundation , grants, scholarship ...
ZIP CODE	Enter a zip code	Radius	Kiwanis Club of Concord NH Charitable Foundation Concord, NH EIN: 02-0499489 BRIDGE Number: 4412709010
METRO STATISTICAL AREA (MSA)	Enter MSAs		New Hampshire Fisher Cats Charitable Foundation Manchester, NH EIN: 14-1973034 BRIDGE Number: 8110512102 The Fisher Cats Foundation Is A Statewide Charitable Organization Dedicated To Bettering The Lives Of Young People By Supporting ... At Dartmouth And Providing Scholarships To College-Bound New Hampshire And Massachusetts Students. ...
CITY	Enter a city		NATIONAL CHRISTIAN CHARITABLE FOUNDATION INC



GuideStar:
View Results

GuideStar: View Results

GuideStar: Viewing Results

PHILANTHROPY, VOLUNTARISM, AND GRANTMAKING

NEW HAMPSHIRE CHARITABLE FOUNDATION

Up to the Promise

SEAL OF TRANSPARENCY
2019 GOLD

NEW HAMPSHIRE CHARITABLE FOUNDATION
Concord, NH
www.nhcf.org

SUMMARY | PROGRAMS | FINANCIALS | OPERATIONS

Mission
We seek to strengthen communities and inspire greater giving by:

Investing charitable assets for today and tomorrow
Connecting donors with effective organizations, ideas and people
Leading and collaborating on important public issues

Ruling Year
1963

President and CEO
Mr. Richard Ober

Main Address
37 Pleasant St
Concord, NH 03301 USA

EIN
02-6005625

Cause Area (NTEE Code)
Community Foundations (T31)

IRS Filing Requirement
This organization is required to file an IRS Form 990 or 990-EZ.

Download Tax Forms
Show Forms 990

Social Media

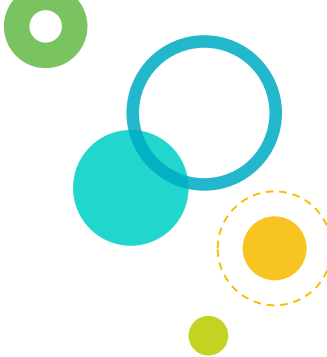


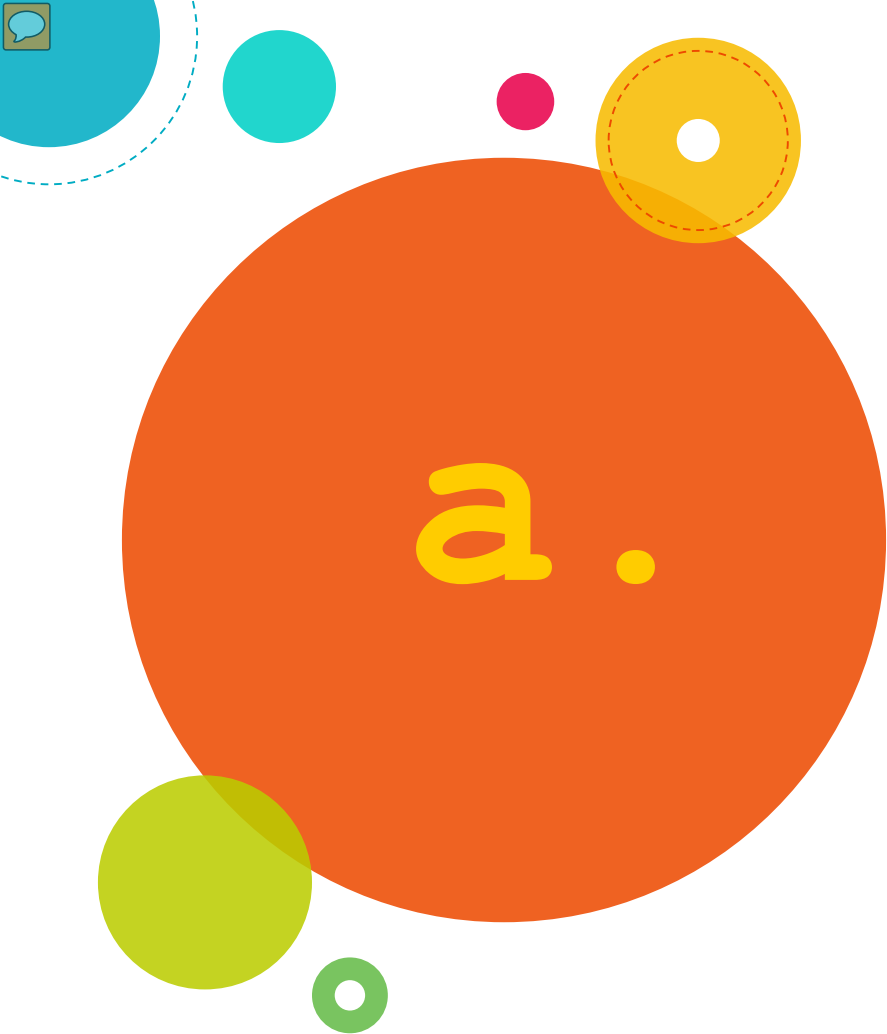
2

IRS Form 990



IRS Form 990

- a) Accessing the 990
 - b) Basic Information
 - c) Grant Information
- 



Accessing Form 990

Accessing Form 990: GuideStar

In GuideStar record, click on “Show Forms 990”

PHILANTHROPY, VOLUNTARISM, AND GRANTMAKING

NEW HAMPSHIRE CHARITABLE FOUNDATION

Up to the Promise

SEAL OF TRANSPARENCY
2019 GOLD
Since 2010

NEW HAMPSHIRE CHARITABLE FOUNDATION
Concord, NH
www.nhctf.org

SUMMARY | PROGRAMS | FINANCIALS | OPERATIONS

Mission
We seek to strengthen communities and inspire greater giving by:

Investing charitable assets for today and tomorrow
Connecting donors with effective organizations, ideas and people
Leading and collaborating on important public issues

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Community Foundations (731)

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This organization is required to file an IRS Form 990 or 990-EZ.

Download Tax Forms
[Show Forms 990](#)

Social Media



Accessing Form 990: GuideStar

Click on the Form 990 you want to view

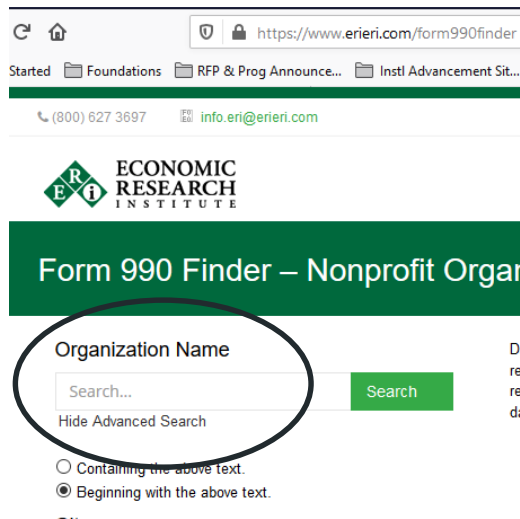
Download Tax Forms

- 2018 Form 990
- 2017 Form 990
- 2016 Form 990



Accessing Form 990: ERI

Go to www.eri.com/form990finder and enter organization name in search box



The screenshot shows a web browser window with the URL <https://www.eri.com/form990finder>. The page header includes the ERI logo and the text "ECONOMIC RESEARCH INSTITUTE". Below the header is a green banner with the text "Form 990 Finder – Nonprofit Orga". The main content area features a search form with the label "Organization Name" and a text input field containing "Search...". A green "Search" button is positioned to the right of the input field. Below the search form, there is a link for "Hide Advanced Search" and two radio button options: "Containing the above text." and "Beginning with the above text.", with the second option selected. The search input field and the "Search" button are circled in black.

Accessing Form 990: ERI

Choose the organization from results list or use options on left to narrow results

Form 990 Finder – Nonprofit Organization Information Search

Organization Name

Hide Advanced Search

- Containing the above text.
 Beginning with the above text.

City

State






Postal Code

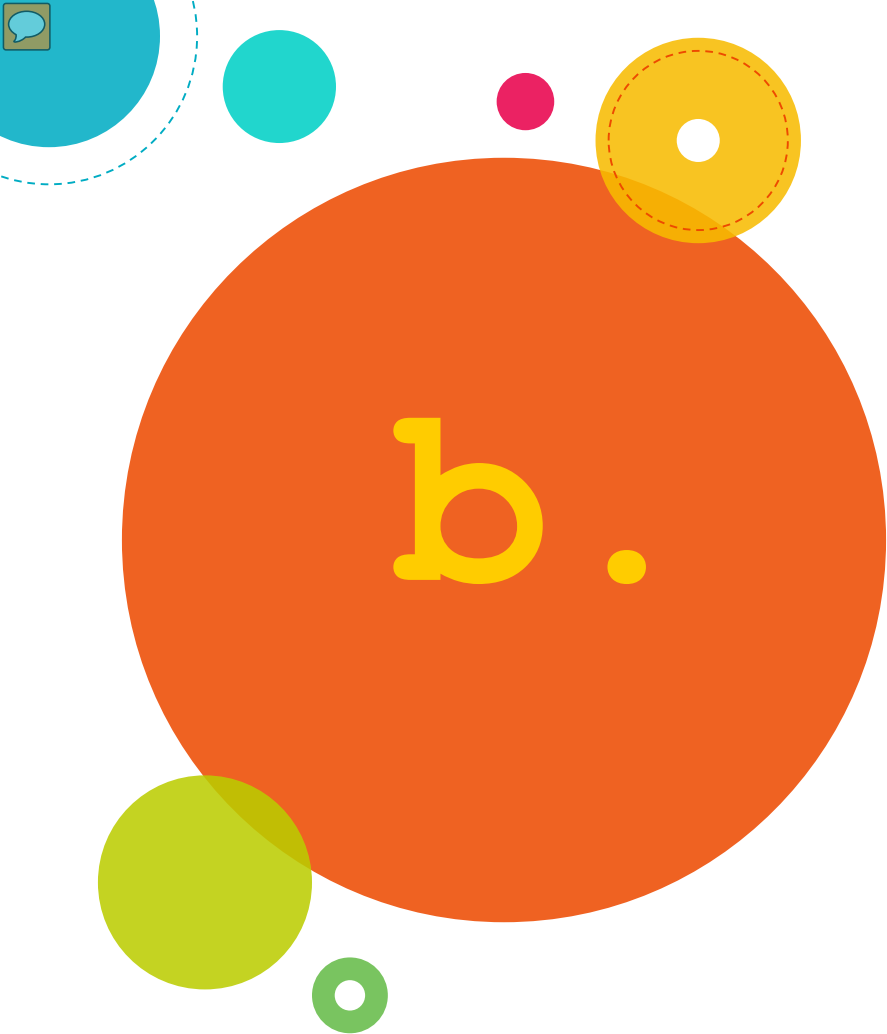
Data are retrieved from ERI Economic Research Institute's Libra reports. Information, including reported compensation data, from returns per month. This massive extraction effort began with 200 database used in ERI's Nonprofit Comparables Assessor softw

- [FORD FOUNDATION \(131684331\)](#)
NEW YORK, NY 10017-4801
- [FORD FOUNDATION VEBBA TRUST \(270904683\)](#)
NEW YORK, NY 10017-4801

Accessing Form 990: ERI

Click on the pdf symbol next to the 990 you want to view

	Year	IRS Process Date	Form	Assets
	2018	02/19/20	990PF	\$0.00
	2017	01/29/19	990PF	\$13,830,304,990.00
	2016	01/03/18	990PF	\$12,500,997,184.00
	2015	03/03/17	990PF	\$12,242,896,362.00
	2014	01/25/16	990PF	\$12,513,640,379.00



Form 990: Basic Information

Reading Form 990: Basics

First page: address, phone, contact info, EIN

For calendar year 2017, or tax year beginning 01-01-2017		, and ending 12-31-2017	
Name of foundation The Ford Foundation		A Employer identification number 13-1684331	
% VICE PRESIDENT & COO			
Number and street (or P O box number if mail is not delivered to street address) 320 East 43rd Street	Room/suite	B Telephone number (see instructions) (212) 573-5000	
City or town, state or province, country, and ZIP or foreign postal code New York, NY 10017		C If exemption application is pending, check here <input type="checkbox"/>	
G Check all that apply <input type="checkbox"/> Initial return <input type="checkbox"/> Initial return of a former public charity <input type="checkbox"/> Final return <input type="checkbox"/> Amended return <input type="checkbox"/> Address change <input type="checkbox"/> Name change		D 1. Foreign organizations, check here <input type="checkbox"/> 2 Foreign organizations meeting the 85% test, check here and attach computation <input type="checkbox"/>	
H Check type of organization <input checked="" type="checkbox"/> Section 501(c)(3) exempt private foundation <input type="checkbox"/> Section 4947(a)(1) nonexempt charitable trust <input type="checkbox"/> Other taxable private foundation		E If private foundation status was terminated under section 507(b)(1)(A), check here <input type="checkbox"/>	
I Fair market value of all assets at end of year (from Part II, col (c), line 16) ▶ \$ 13,830,304,990	J Accounting method <input type="checkbox"/> Cash <input checked="" type="checkbox"/> Accrual <input type="checkbox"/> Other (specify) _____ (Part I, column (d) must be on cash basis)		F If the foundation is in a 60-month termination under section 507(b)(1)(B), check here <input type="checkbox"/>

Reading Form 990: Basics

Part I: expenses and contributions

Operating and Administrative Expenses	13	Compensation of officers, directors, trustees, etc	6,851,255	2,949,404		3,901,850
	14	Other employee salaries and wages	52,459,800	11,102,413		41,357,386
	15	Pension plans, employee benefits	25,508,669	4,002,411		21,506,258
	16a	Legal fees (attach schedule)	3,802,041	758,027	0	3,044,014
	b	Accounting fees (attach schedule)	1,210,438	236,553	0	973,885
	c	Other professional fees (attach schedule)	34,859,718	10,267,620	0	24,592,098
	17	Interest	7,292,277	0	0	7,292,277
	18	Taxes (attach schedule) (see instructions)	8,300,000	0	0	0
	19	Depreciation (attach schedule) and depletion	8,202,751	441,476		
	20	Occupancy	12,034,555	1,231,335		10,803,220
	21	Travel, conferences, and meetings	7,832,382	965,550		6,856,619
	22	Printing and publications	1,298,921	898,508		400,413
	23	Other expenses (attach schedule)	6,299,197	892,705	0	8,456,301
	24	Total operating and administrative expenses.				
	Add lines 13 through 23	175,952,004	33,746,002	0	129,184,321	
25	Contributions, gifts, grants paid	663,758,877			556,032,905	
26	Total expenses and disbursements. Add lines 24 and 25	839,710,881	33,746,002	0	685,217,226	

Reading Form 990: Basics

Part VIII: Officers, Directors, Trustees, Highly Paid Employees

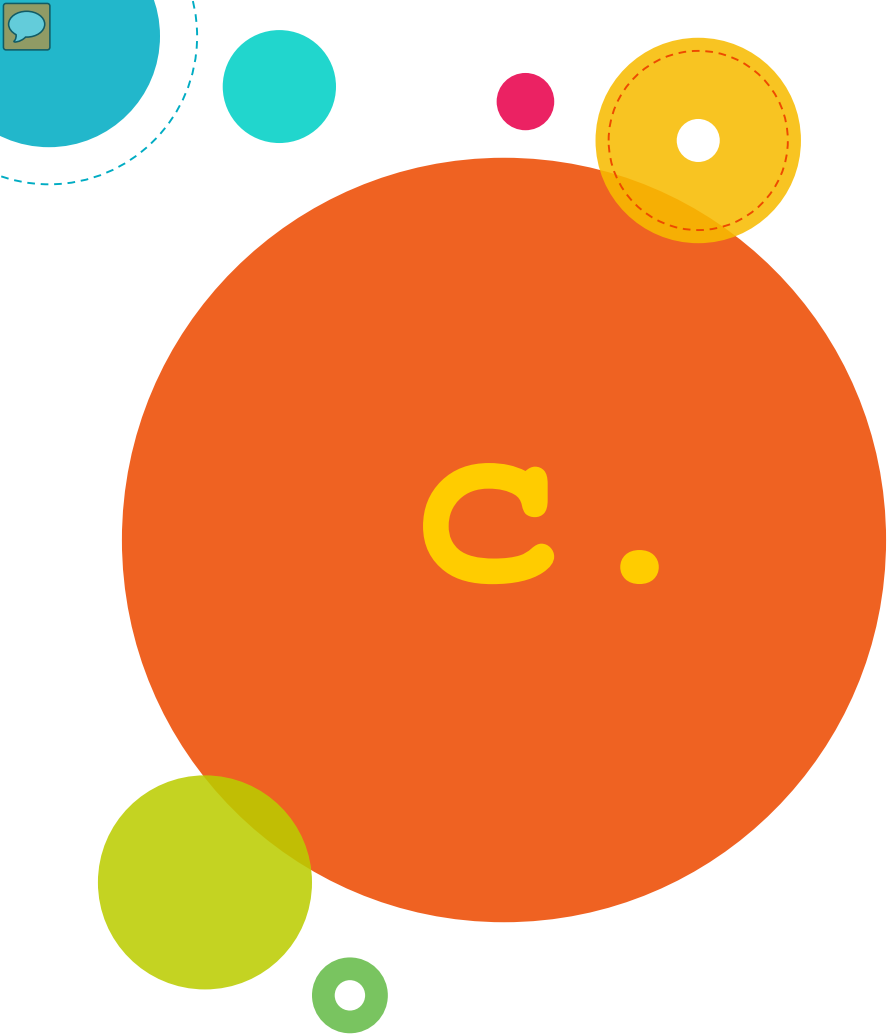
1 List all officers, directors, trustees, foundation managers and their compensation (see instructions).				
(a) Name and address	Title, and average hours per week (b) devoted to position	(c) Compensation (If not paid, enter -0-)	(d) Contributions to employee benefit plans and deferred compensation	(e) Expense account, other allowances
See Additional Data Table				
2 Compensation of five highest-paid employees (other than those included on line 1—see instructions). If none, enter "NONE."				
(a) Name and address of each employee paid more than \$50,000	Title, and average hours per week (b) devoted to position	(c) Compensation	(d) Contributions to employee benefit plans and deferred compensation	(e) Expense account, other allowances
SHERIF NAHAS C/O THE FORD FOUNDATION NEW YORK, NY 10017	DIRECTOR PRIVATE EQ 45 0	1,111,896	111,452	630
MICHAEL WALDEN C/O THE FORD FOUNDATION NEW YORK, NY 10017	DIRECTOR PUBLIC INV 45 0	1,093,083	109,000	420
WILLIAM ARTEMENKO C/O THE FORD FOUNDATION NEW YORK, NY 10017	DIRECTOR HEDGE FUNDS 45 0	1,077,034	94,004	378
CHRISTOPHER BARBER C/O THE FORD FOUNDATION NEW YORK, NY 10017	ASSOC DIR PRVT EQ 45 0	424,767	68,701	378
ROBERT MONTAY C/O THE FORD FOUNDATION NEW YORK, NY 10017	MGR INVESTMENT OPS 45 0	420,598	92,374	1,806
Total number of other employees paid over \$50,000.				280

Reading Form 990: Basics

Part VIII: Officers, Directors, Trustees, Highly Paid Employees

Form 990PF Part VIII Line 1 - List all officers, directors, trustees, foundation managers and their compensation

(a) Name and address	Title, and average hours per week (b) devoted to position	(c) Compensation (If not paid, enter -0-)	(d) Contributions to employee benefit plans and deferred compensation	(e) Expense account, other allowances
IRENE HIRANO INOUE 🇵🇭 C/O THE FORD FOUNDATION 320 EAST 43RD STREET NEW YORK, NY 10017	TRUSTEE 0	33,000	0	162
CLIFFORD J HUDSON 🇺🇸 C/O THE FORD FOUNDATION 320 EAST 43RD STREET NEW YORK, NY 10017	TRUSTEE 0	33,000	0	211
LOURDES LOPEZ 🇵🇭 C/O THE FORD FOUNDATION 320 EAST 43RD STREET NEW YORK, NY 10017	TRUSTEE 0	33,000	0	204
THURGOOD MARSHALL JR 🇺🇸 C/O THE FORD FOUNDATION 320 EAST 43RD STREET NEW YORK, NY 10017	TRUSTEE 0	33,000	0	326
PAULA MORENO 🇵🇭 C/O THE FORD FOUNDATION 320 EAST 43RD STREET NEW YORK, NY 10017	TRUSTEE 0	33,000	0	204
N R NARAYANA MURTHY 🇮🇳 C/O THE FORD FOUNDATION 320 EAST 43RD STREET NEW YORK, NY 10017	TRUSTEE 0	0	0	204



Form 990: Grant Information

Form 990: Grant Information

Part XV: Grants and Contributions

Form 990-PF (2017)		Page 11		
Part XV Supplementary Information (continued)				
3 Grants and Contributions Paid During the Year or Approved for Future Payment				
Recipient	If recipient is an individual, show any relationship to any foundation manager or substantial contributor	Foundation status of recipient	Purpose of grant or contribution	Amount
Name and address (home or business)				
a <i>Paid during the year</i> See Additional Data Table				
Total			▶ 3a	556,032,905
b <i>Approved for future payment</i> See Additional Data Table				
Total			▶ 3b	305,015,675

Form 990-PF (2017)

Form 990: Grant Information

Part XV: Grants and Contributions

Form 990PF Part XV Line 3 - Grants and Contributions Paid During the Year or Approved for Future Payment

Recipient	If recipient is an individual, show any relationship to any foundation manager or substantial contributor	Foundation status of recipient	Purpose of grant or contribution	Amount
Name and address (home or business)				
a <i>Paid during the year</i>				
125th Street Productions LLC 9100 Wilshire Boulevard Suite 423E Beverly Hills, CA 90212	NONE	NC	To produce a documentary about the rise fall and resurrection of the Apollo Theater one of the most iconic performance venues in America and the theaters future in a fastchanging Harlem	200,000
14 Productions LLC114 West 26th Street New York, NY 10001	NONE	NC	For production of a documentary series titled 14 about the origin and enduring impact of the 14th Amendment to the United States Constitution	50,000
371 Productions LLC 220 East Buffalo Street Suite 402 Milwaukee, WI 53202	NONE	NC	For postproduction of When Claude Got Shot a documentary film examining issues of race gun violence and the criminal justice system within the AfricanAmerican communities of Wisconsin	150,000
Total				556,032,905
3a				



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Relations
web page for this and other useful
presentations on finding funding and
writing proposals:

[https://www.antioch.edu/
departments/grants-foundation-
relations/](https://www.antioch.edu/departments/grants-foundation-relations/)